



CONVERGINT TECHNOLOGIES RELIES ON MOTUS TO SAVE THEM TIME AND MONEY FOR 10 YEARS

Convergent Technologies is a leading security systems integrator with multiple locations across North America. Their business provides upfront assessments, system design, installation and support for electronic security, fire alarm, life safety and building automation system needs. With locations all over North America, they have a mobile workforce made up of project managers, estimators and sales people who visit customer sites on a regular basis.

Challenges they faced

Back in 2007, business leaders at Convergent searched for a better way to reimburse their mobile workers. Prior to partnering with Motus, Convergent was reimbursing their mobile workers with a flat allowance each month through their payroll system. This type of program created headaches for managers who were left responsible for chasing down their employees' proof of vehicle insurance. The biggest drawback was that it cost their employees in taxes at the end of the year, so they looked for a tax-free reimbursement program to save the business and their mobile employees in FICA and income taxes.

Goals for their team

Convergent wanted a tax-free mileage reimbursement program that would help them control costs, streamline the process for enrolling employees in a vehicle reimbursement program and automate their insurance validation process. That's when they discovered Motus. Fast forward 10 years later and Convergent Technologies still relies on Motus to reimburse their mobile workforce.

“Before Motus, there was a lot of administrative work back and forth, and I think it was a smart move on our part going with Motus. It’s a huge time and cost saver.”

- Rebecca Bachner, Regional Human Resources Manager at Convergent Technologies

Solutions for everyone

For Rebecca Bachner, Regional Human Resources Manager at Convergent Technologies, Motus has been a time saver through the years. As the program administrator, Rebecca handles everything related to Motus at Convergent. The benefits of reduced administrative work and streamlined operations have helped to make her job easier. By cutting out the administrative work and handing off the insurance verification process to Motus, she gets time back in her day to focus on other responsibilities.

For Convergent's mobile employees submitting their mileage and getting reimbursed through Motus, Rebecca says **"the majority have no issues, they enjoy the fact that we've offered this."** Before Motus, she remembers that employees were required to complete a lot of unnecessary steps. But now with a streamlined process from Motus, she knows it's made their lives easier. Simply put, **"It's just easy, everything about Motus is easy."**

"Honestly I can't remember that there have been any questions, it's just easy to use."

Value of the partnership

Since 2008, Rebecca has been the go-to person at Convergent for ensuring mobile employees are reimbursed fairly and on time through Motus. Over the years, she's been continually impressed with the support she receives from the Motus Customer Care team and her Motus Enterprise Account Manager who help her to successfully manage the program and take advantage of the new features and solutions Motus has to offer.

"When I go to customer support, everyone is so responsive. I don't wait days for an answer. I'm being helped in the way that I try and help people. I like that I'm treated the same way I try to treat others I help on a daily basis."

"If I have a question – it doesn't matter the time of day – somebody from Motus helps. That makes my life easier. Kudos to Motus for having the customer service team that they do."

Convergent
TECHNOLOGIES

A global,
service-based
system integrator

Multiple locations
across **North America**

2,500 employees

800 mobile workers

Take a Free Assessment

About Motus

Motus is the definitive leader in mileage reimbursement and driver management technologies for businesses with mobile workers and fleets of all sizes. Only Motus leverages deep insights captured across the world's largest retained pool of drivers to calculate personalized and compliant vehicle reimbursements, keep drivers productive and safe, and ultimately maximize returns and minimize risk for all aspects of the mobile workforce. Motus' expertise also underpins the annual Internal Revenue Service (IRS) business mileage standard, the amount an individual can deduct for business vehicle expenses. For more information about the company, please visit www.motus.com or connect with us on Twitter, Facebook, or LinkedIn.